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Our Web site, [visitnh.gov](http://visitnh.gov), is your link to all that New Hampshire has to offer, and the Division of Travel and Tourism Development staff is ready to assist you.

Thank you for considering New Hampshire – and I look forward to seeing you here soon!

Alice DeSouza

Director

New Hampshire Division of Travel and Tourism Development

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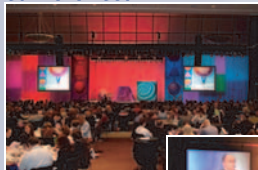
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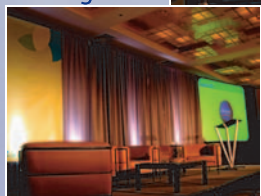
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# MEETINGS & CONVENTION PLANNER 2006

a special publication of



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UNIVERSITY of NEW HAMPSHIRE







The Appalachian Mountain Club's Cardigan Lodge in Alexandria is one of three 'Environmental Champion' participants in the New Hampshire Lodging and Restaurant Association's Sustainable Lodging Program. The lodge was recently renovated, but maintains many of its original features, largely due to the AMC's diligence in recycling as many building materials as possible.

and employee and guest education.

In the White Mountains of New Hampshire, other program members include the Nereledge Inn in North Conway, The Red Jacket Mountain View Resort in North Conway, the Appalachian Mountain Club's Joe Dodge Lodge in Pinkham Notch, the AMC Highland Center in Crawford Notch, the AMC Cardigan Lodge in Alexandria and the Sunset Hill House in Sugar Hill.

In southern New Hampshire, participating facilities include the Jack Daniels Motor Inn in Peterborough, the Residence Inn by Marriott in Merrimack, The Highlander Inn, Manchester, and The Ash Street Inn, also in Manchester.

"The lodging properties are obviously very concerned about minimizing their impact, and we are thrilled with the response we have getting from them regarding the program," says Michelle Veasey, director of the Sustainable Lodging Program.

## THE GREEN LIST

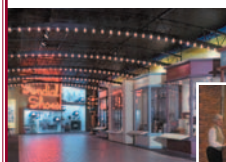
With two more recently joining the list, there are now 12 lodging facilities taking part in New Hampshire's trailblazing Sustainable Lodging Program – **an effort that encourages participating facilities to lessen the impact of their operations on the environment**, all while contin-

uing to provide superior service to their guests.

The program, an initiative of the New Hampshire Lodging & Restaurant Association, most recently added the 1785 Inn in North Conway and The Lodge at Jackson Village, both of which were already implementing initiatives in the area of energy efficiency, water conservation, solid and hazardous waste reduction

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## PRO GOLF THE N.H. WAY

For the third straight year, Havenwood-Heritage Heights, Laconia Savings Bank and the Beaver Meadow Golf Course in Concord will be teaming up in August to bring the FUTURES Golf Tour – the second largest women's golf tour in the world – back to New Hampshire.

**The 2006 Laconia Saving Bank FUTURES Golf Classic** will be held from Aug. 2-6, 2006, at Beaver Meadow with a festive week, including a "Meet the Pro" party, a pro-am tournament, and adult and junior clinics.

The 54-hole tournament itself begins on Friday, Aug. 4, with the final round played on Sunday, Aug 6.

The FUTURES tour, now in its 25th year, gives women professional golfers the opportunity to develop their skills and move on to the LPGA Tour.



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## THE SEVEN FACES OF NEW HAMPSHIRE

New Hampshire has seven tourism regions, each of which has its own unique attractions and personality. Here's a quick look at each of them.

**The Seacoast** of New Hampshire packs more in its 18 miles of coastline than anywhere else, from the Casino and Boardwalk of Hampton Beach and four more sandy state beaches, to the working port and lobster shacks of Portsmouth. Highlights include the Strawberry Banke Museum, which showcases 400 years of New Hampshire history.

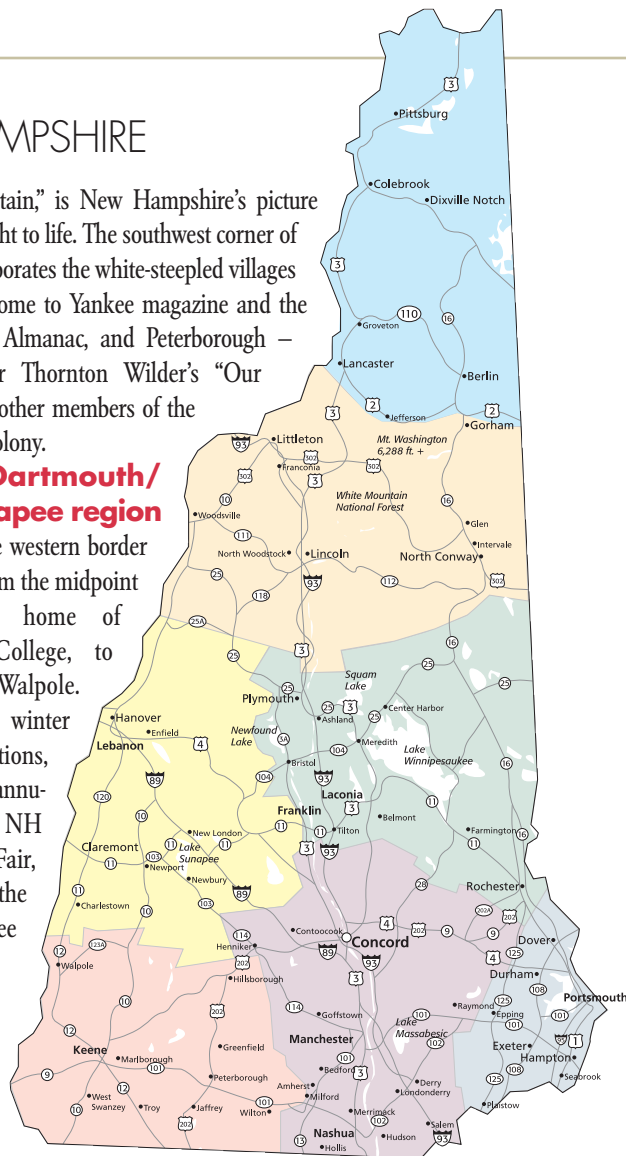
**The Merrimack Valley** has been the commercial and governmental heart of the state for 300 years. In Manchester, performing and fine arts balance commerce: the Currier Museum of Art and Frank Lloyd Wright Zimmerman House complement the fastest-growing airport in the United States. In Concord, the Legislature meets in the oldest continuously operating State House in the country while the Christa McAuliffe Planetarium celebrates the New Hampshire schoolteacher who became the first civilian astronaut.

**The Monadnock Region**, which incorporates Mount Monadnock, America's "most

climbed mountain," is New Hampshire's picture postcard brought to life. The southwest corner of the state incorporates the white-steepled villages of Dublin – home to Yankee magazine and the Old Farmer's Almanac, and Peterborough – inspiration for Thornton Wilder's "Our Town" and to other members of the MacDowell Colony.

### The Dartmouth/Lake Sunapee region

runs along the western border of the state from the midpoint of Hanover, home of Dartmouth College, to North Walpole. Summer and winter recreation options, including the annual League of NH Craftsmen's Fair, abound in the Lake Sunapee area.



**The Lakes Region** has 273 Golden Ponds that visitors love to be "on." Lake Winnepesaukee is the most popular and largest lake in the state, featuring vacation destinations such as Weirs Beach and Wolfeboro, and attractions including the MS Mount Washington. Squam Lake, the original "Golden Pond" is home to nesting loons.

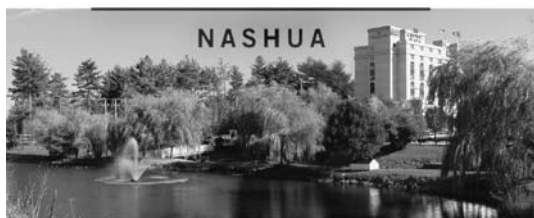
**The White Mountains** incorporates the 800,000-acre White Mountain National Forest and the 12-peak Presidential Range, including the 6,288-foot Mount Washington, the state's highest peak. This region and its more than 20 alpine ski resorts have produced lustrous stars of Nordic skiing, from Tom Corcoran, 1960 US Olympic Ski Team member and founder of Waterville Valley, to Bode Miller.

**The Great North Woods** is characterized by rugged and knowledgeable fly-fishing, hunting and hiking guides, with much of the region open for recreational use, including the largest snowmobile trail system in the Northeast.

For more detailed information on each of the state's seven tourism regions, go online to [visitnh.gov/regions](http://visitnh.gov/regions).



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According to the 2006 Gold List published by Conde Nast Traveller magazine, **more than a dozen New England hotels were named on this year's list** – including two in the Granite State.

While Conde Nast Traveller's top hotel in the country –



The Inn at Thorn Hill, above, and The Balsams Grand Resort Hotel, left, are among the top hotels named by readers of Conde Nast traveller.



Twin Farms in Barnard, Vt. – is right next door in the Green Mountain State, not too far down the list is the Inn at Thorn Hill in Jackson Village, which topped readers' lists for its wonderful location.

And it should come as no surprise that The Balsams Grand Resort Hotel in Dixville Notch, one of the grandest of the state's grand hotels, also made the list.

Hotels named on the Conde Nast Traveller Gold List are chosen by magazine readers and are based on hotel accommodations, leisure facilities, food, ambience and design and location. – TRACIE STONE

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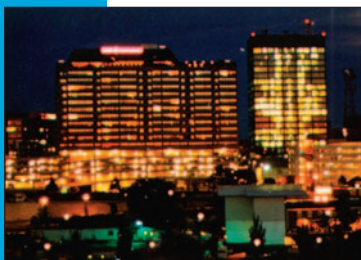


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# Think *New Hampshire*

From invaluable resources to a seemingly endless number of activities, there are plenty of reasons New Hampshire should be at the top of an event planner's list



By Susan Logan

You're responsible for a strategic planning meeting for 15 executives or for helping to select the site for your association's 2007 annual meeting. Your first step? Deciding what geographic location makes the most sense for your group.

For New Hampshire-based businesses and associations, there's no need to look beyond our borders. Our own state offers a wealth of site options in a wide variety of settings, from quaint lakeside or mountain villages to seacoast resorts and small city venues. Depending on the size of your group, your objectives and your meeting requirements, there can be dozens of facilities within the state from which to choose.

Many of the people who work in New Hampshire's hospitality industry have made a conscious decision to remain, return or relocate here for the same reason that makes our state such an attractive tourism destination: quality of life. People tend to stay in one place for years so that New Hampshire hotels, for the most part, don't see the kind of constant turn-over that plagues the industry elsewhere. For you, the planner, that means an experienced, committed, and knowledgeable work force that can make your job much easier.

Because suppliers here know each other, they can serve as an invaluable resource for you, not only for on-site needs, but when it comes to planning off-site functions and events, too, which includes coordination with local vendors.





Recommendations from hotel staff based on years of working relationships can mean big savings for you, both in terms of money and potential headaches. In my experience, and based on regular feedback from happy clients, our suppliers are eager to go the extra distance to ensure a program's success. You'll rarely hear, "I don't know," or, "Sorry, we can't help you with that," or, worse, have your request for assistance met with indifference or disinterest. Through good economic times and bad, New Hampshire properties want and appreciate your business, and they'll work with you every step of the way to ensure your program's success.

New Hampshire is primarily a drive-to destination, but even New Hampshire-based groups need to fly in speakers and colleagues from other parts of the country. As we all know, Manchester Airport has expanded significantly in recent years with a growing schedule of nonstop and direct airline service.

When flying in guests or VIPs is a consideration,

Manchester offers easy access and a convenient – oftentimes cheaper - alternative to Logan Airport in Boston.

New Hampshire suppliers consistently offer real, quantifiable value when it comes to meeting costs, and the compact size of our state means that your group can choose from a wide variety of year-round activities once business concludes.

Winter groups used to think of skiing as the primary activity when attendees sought off-site R&R. While downhill skiing certainly remains popular, and its proximity is often cited as a deciding factor by planners in choosing one site over another, other activities also have gained in popularity in recent years. In addition to downhill and cross-country skiing, snowshoeing, snow-tubing, ice skating and even tracking are easy to enjoy just about anywhere in the state.

During the warmer months, the options for recreation are almost limitless. From golf to hiking and biking to visiting our natural, manmade and cultural attractions, meeting attendees will never have to worry about how to spend their free time in New Hampshire. And let's not forget shopping. A year-round, weatherproof activity always cited in national surveys as one of the top five most popular activities for groups, shopping in New Hampshire has an added bonus that few other U.S. destinations can claim: no sales tax. Everyone loves a bargain!

Creative planners have learned that there are fun and cost-effective ways to incorporate New Hampshire's recreational and cultural offerings into their programs. Many of our hotels and resorts offer customized team-building activities that inspire greater camaraderie among attendees. For social and networking occasions, a dinner cruise on the Seacoast or Lake Winnepesaukee makes a memorable alternative to yet another hotel function. The White Mountains boasts the largest concentration of tourist trains in the country, and several offer reception and dinner packages for groups who would enjoy an evening on the rails. A cocktail reception at a museum in Concord or Manchester would be an elegant, educational and surprisingly affordable outing for your attendees.

For the ultimate off-site experience that's unique to New Hampshire, toast the sunset from the top of New England with a catered reception on the summit of Mount Washington.

Several resources are available online to planners seeking information about meeting sites in New Hampshire.

The industry site for the New Hampshire Division of Travel & Tourism Development is [visitnh.gov/onlineplanner.html](http://visitnh.gov/onlineplanner.html). In the greater Manchester area, the Convention &



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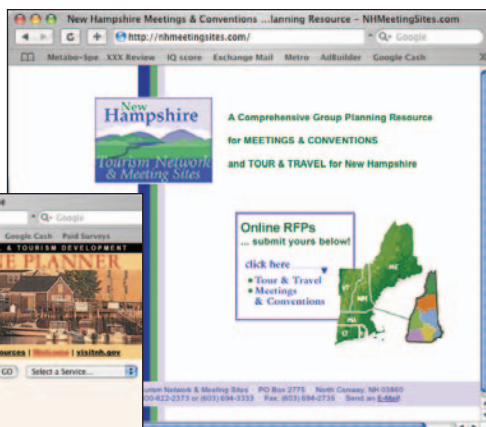
  
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Visitors Bureau's Web site is manchestercvb.com. For information on meeting facilities throughout the state, including Manchester, as well off-site venues in all regions, visit nhmeetingsites.com, which also includes an easy-to-use, on-line request for proposal feature.

There are so many reasons to stay in New Hampshire when you're planning your next meeting or event. Many of them concern the bottom line – the cost-effectiveness of your program and its return on investment. Other reasons are harder to quantify but still important. They have to do with



supporting the New Hampshire economy, keeping your attendees happy and doing business with your neighbors. The next time you're in charge of planning a meeting or event, think New Hampshire!

Susan Logan is president of New Hampshire Tourism Network & Meeting Sites, a North Conway-based privately funded, group sales and marketing organization representing over 100 members throughout the state. A New Hampshire native, Logan has over 20 years of destination marketing experience within the state. She can be reached at 800-822-2373, or by e-mailing her at slogan@nhmeetingsites.com.

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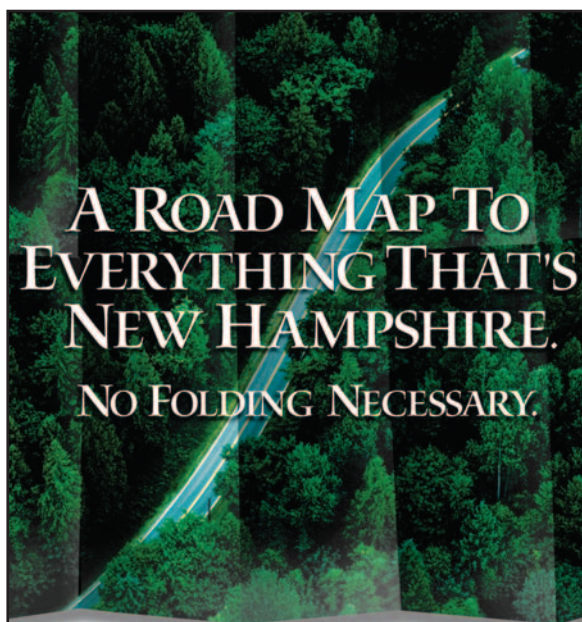
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# CATCHING SITE

## Choosing the right location is critical for a successful event

By Susan Logan

Conferences and conventions, reunions and retreats, seminars and symposiums. Without exception, site selection is a critical factor in organizing a successful meeting. Here are some tips to help you identify the right meeting site.

**1. Match your site to your objectives.** Your meeting site directly impacts your ability to achieve desired outcomes. Beginning the process with a clear understanding of what you hope to accomplish will help you find a site compatible with your objectives.

**2. Establish your priorities.** List the site factors most important to making your meeting a success. These may include proximity to an airport or other transportation links, a specific type of atmosphere, flexible room arrangements, elegant or casual dining, and others. Know your needs going in.

**3. Tally your attendees.** Count everybody – registrants, speakers, exhibitors, sponsors, staff, spouses, media and other guests – and select a suitably sized facility. Remember, your use of single or double accommodations will impact your overnight calculations.

**4. Check the calendar.** Identify the best time to meet, how many days you will need and any potential alternate dates. Flexibility means more options. Off-season periods may also afford a wider choice of dates and rates.

**5. Prepare a budget.** If those attending your event pay a registration fee to participate, it might be easiest to devise a per-person budget, incorporating the fee. Otherwise, set an overall spending target for your meeting.

**6. Determine regional preferences.** Don't squander time going all over the map. Zero in on a particular region that most suits your needs. Consider the season, area attractions and events, accessibility, as well as travel time.

**7. Pay special attention to meals.** The dining experience can contribute greatly to the success of your meeting. How many will you be feeding? Breakfast? Lunch? Dinner? Does the facility offer room service? Can it handle any special dietary needs? Explore these and other questions with your facility manager.

**8. Identify special accommodations.** Anticipate the need for a VIP or hospitality suite, a private reception area, special entertainment options or any number of other specific needs. Determine availability and impact on cost.

**9. Specify meeting facilities and equipment.** A conference may require a large meeting hall, smaller rooms for workshops, and exhibit space. A corporate meeting may demand a business center with PCs, copiers and fax machines. Explicitly stating your requirements can prevent surprises later.

**10. Stipulate other desired amenities.** These may include on-site recreational diversions such as an exercise room or swimming pool, plus off-premises points of interest for spouses and free time.

*Susan Logan is founder and president of New Hampshire Tourism Network & Meeting Sites, a North Conway-based privately funded group sales and marketing organization representing more than 100 members throughout the state. A New Hampshire native, Logan has almost 20 years of destination experience in the state.*

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# SPACE SAVER

## When it comes to signing contracts for meeting space, a little caution goes

By Richard A. Samuels

Your company needs to rent meeting space at a hotel or convention center for a seminar or large meeting. Aside from obvious business considerations like location and access, facility size and quality, the adequacy of Internet connections that may be necessary for your participants, price, food service, and the availability of hotel lodging and other amenities, you should not neglect to read and understand your contract with the facility.

The "small print" in the standard

form contract for meeting space will govern not only the basic terms of the rental, but also your liability for cancellation and damage and, to the frequent surprise of meeting organizers, the facility's limitation of liability for canceling or moving your event.

Virtually all experienced conference facilities will require that you enter into a written contract for your lease of the space. That will be the case even where event organizers are regular, repeat customers of a facility. Of course, having a written agreement that confirms your arrangement and its details documents

your reservation of space and the terms of the deal, which is to your advantage as well as that of the facility.

A customary contract for meeting space will typically be a two-page "form" agreement with some fairly tightly spaced, small-type provisions. In usual circumstances, particularly in a market in which desirable meeting space is at a premium and tends to be reserved well in advance, meeting space contracts are not negotiated and varied. Customary contracts include the following provisions, and understanding them in advance can enhance your planning

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and avoid unpleasant surprises:

- **Price, date, time and meeting room:** Of course, nothing is more basic to the arrangement than these terms. Make certain that the written contract is clear and consistent with your understanding of which rooms and areas you have reserved, the

charges for your rental, and the dates and precise times of the rental.

Do not assume that you have access to the rented facilities for set up, running a little over, or knock down of your meeting. Most desirable facilities often tightly schedule their events, and an agreement that runs through 4:30 or

that begins at 5:30 means precisely that. Note that the facility may have the right to move you from your reserved function space to other space. Have in mind that food, beverage and hotel room minimum guarantees are just that. Normally, last-minute reductions will result in a fee equal to a hefty percent-



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age of the facility's reduced revenue, and even an increase may trigger a surcharge.

The facility also may specify a limit on the percentage by which you can exceed your guaranteed numbers.

• **Cancellation liability:** Normally, unless special credit arrangements are made, your payment for the facility rental will be due in advance of the event, sometimes with partial payment months in advance and the balance due a few days in advance. While policies vary, cancellation of the event will typically trigger a penalty based upon an increasing percentage of projected facility revenue. Within 30 days of the event, the cancellation penalty may be 80 percent, or even 100 percent, of projected revenue, which are the total expected rental, food and beverage fees, not just the facility's anticipated profits.

While the contract for meeting space will not say this, the facility will have an obligation, under general principles of law, to "mitigate its damages" by making reasonable attempts to replace your cancelled rental. However, when the facility has your deposit, you should anticipate that it will return to you only the amount (if any) by which the deposit may exceed your contractual cancellation liability.

A claim that you should have more of your deposit returned to you because the facility failed to mitigate its damages, or even figuring out whether or not it took or failed to take reasonable steps to replace your event, may require you to go to court. That is normally not going to be an efficient use of your time and money except in connection with very large events. Of course, if your cancellation has preceded your full deposit, you may owe a cancellation fee to the facility beyond the amount of the deposit that you have made.

• **Liability for damage:** A customary contract for meeting space will specify the scope of the facility's liability for damages, as well as the event organizer's. It should come as no surprise that the typical contract provisions absolve the facility from liability to you or to your guests or exhibitors for damage to or loss of items brought into the facility's space.

Without such a provision, the facility would certainly have a duty of reasonable care for the security of your and your guest's property, such as damage or theft of electronic equipment or exhibit samples.

Conversely, a customary meeting space contract will provide that you will be responsible and must reimburse the facility for any damage to the meeting facilities caused by you or your guests, exhibitors or contractors – regardless of whether you were negligent in monitoring or supervising those people. So if your crowd gets a little out of control in your reserved block of rooms, which has occurred in some notable cases within the past few years, you may well have to foot that bill.

*Richard A. Samuels is a shareholder chairman of the corporate department of McLane, Graf, Raulerson & Middleton Professional Association, with offices in Manchester, Nashua, Concord and Portsmouth.*





# LINKING UP

## Golf outings are a popular business excursion

More and more businesspeople have been heading to the golf course to combine business with a little pleasure.

Planning golf outings has become easier than ever, with help from professionals and the Internet. Both event planners and the Internet offer valuable resources – from locating golf courses in an area to creating a Web site to promote the outing and keeping track of budgets and prizes.

The focus of the outing is key in planning the right event.

For instance, if the outing is going to be for a group of people who all belong to the same division in a corporation, it may take less planning than an outing for a charity.

Another consideration is where to host the outing. Choosing a hotel with a golf course can save players time and money on transportation if they don't have to travel all over. Proximity to an airport is also a factor if most of the players are flying in and will have to go back to a hotel to freshen up before catching a plane.

After the details have been covered, fitting them all into a set budget is the next obstacle.

If the tournament is to raise money for a charity, it may be easier to get participants to pay extra money as long as they know it will go to benefit someone or something.

Of course, other costs come into

play, including food, course fees and cart rentals and prizes.

Options like having a professional photographer take pictures of the group or with celebrities can also be used in place of prizes as more of a memento of the outing.

Depending on how much you're willing to spend, you can use in-house planners or choose to contract with an independent meeting planner.

Another option is to work with a professional golfer who coordinates outings. For those sticking to a budget, though, working one-on-one with a professional may involve more event planning than you want to handle.



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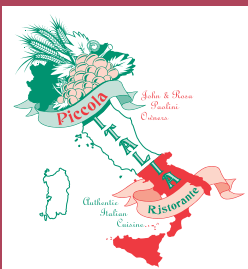


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# MEETINGS THAT MATTER

## How to conduct more successful business meetings

By Doug Staneart

How would you describe meetings you have attended in the past? I was facilitating a workshop on how to facilitate more successful meetings, and to start things off, I asked the group that very question. The answers that they provided were very similar to answers that I have received from hundreds of workshop participants over the last 10 years.

The first two responses were...

"Meetings are looooooong," and  
"Meetings are booooooring."

Those two responses almost always come up when I ask the question. Others that also come up a lot are: wastes of time, non-productive, confrontational, inefficient, repeti-

tive, and a number of other negative descriptions. Every once in a while, I get a response like positive, informative, or necessary, but usually the other participants gang-up against the person very quickly.

Most people believe that business meetings are necessary evils, and in many cases, they are. But one of the most important things we can remember about business meetings is to not have one unless it is absolutely necessary.

When your employees and coworkers are in staff meetings, they are not producing. Nothing is ever produced until after the meeting is over. Some one of my first pieces of advice to people who want to make meetings more effective is to have fewer of them.

About five years ago, I made this statement in a class, and a young lady in the front row raised her hand and said, "That sounds really good, but my whole job description involves going to meetings." I was intrigued, so I asked her to tell me more. She was a personal assistant to a manager of a Fortune 500 company, and she was hired by her boss to attend the meetings that he could not attend himself because there were not enough hours in the day. After class, she and I sat down and identified 32 hours of wasted meeting time that she was participating in every week. These were meetings that neither she nor her boss was actually needed for, but that one of them attended every week. Over the next year, this one person increased produc-



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tivity of her team by over 200 percent. Granted, this is an extreme case, but there are probably hours in each of our weeks that are wasted by ineffective meetings.

### Simple tips

The tips below are strategies that I have collected over the years from class members who swear by their effectiveness. I hope they work for you as well.

**1. Have an agenda:** Outline ahead of time what points will be covered in the meeting. Write it out and distribute it to participants ahead of time. This will help avoid the “chasing of rabbits,” and help participants be more prepared for the meeting.

**2. Follow the agenda:** This sounds very elementary, but you’d be surprised by the number of people who take the time to create an agenda, and then totally disregard the agenda during the meeting.

**3. Limit the agenda to three points or less:** Ask yourself, “What are the three most important things we need to cover in the meeting?” Limit the agenda to these three points. The rest of the things you wanted to cover, by definition, weren’t really

that important anyway, so why waste everyone’s time?

**4. Set a time limit:** I would suggest setting the time limit for the meeting to be no longer than 30 minutes. In future meetings, shorten the time by five minutes until the time limit is 15 minutes or less. The leader of the meeting will become much more efficient, and the participants will become much more focused as well. When the time limit is up, end the meeting. You may not get to cover every single thing that you wanted to the first couple of times you try this, but within a short time, you will find that the major information points are being discussed and decisions are being made very efficiently.

**5. Encourage participation from everyone, but don’t force them:** Instead of going around the table and asking for opinions or input, just ask a question and let people volunteer their answers. There will be times during any meeting that each person will “phase out” (especially if it is a looooong and booooooring meeting). If we call on every person, it wastes time, and puts people on the spot. Another way of encouraging participation is to just

ask a question, and after someone answers, say something like, “Good, let’s hear from someone else.” If there are people in your meeting who rarely speak, instead of calling on them directly, you might say something like, “I value the opinion of each of you, does anyone else have something to add.” Then, just look at the person you want to hear from. If he or she has something to say, he or she will say it if encouraged in this way. If he or she doesn’t, then you haven’t embarrassed the person.

Meetings can be a very powerful way to communicate and solve problems. In past workshops that I have facilitated, we have shown leaders how to identify the root cause of a problem, come up with dozens of possible solutions, come to a consensus as group on the best possible solution, and create a written plan of action that is measurable in 15 minutes or less. Your meetings can be that efficient and that powerful, too, if you use these simple tips.

*Doug Stewart, [doug@leadersinstitute.com](mailto:doug@leadersinstitute.com), is CEO of The Leaders Institute, Management and Public Speaking Training. He can be reached tollfree at 1-800-872-7530.*



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Best Western Sunapee Lake Lodge – www.sunapeelakelodge.com 1403 Route 103, Mt. Sunapee, NH 03255, 603-763-2010, Fax: 603-763-3314	55	2	100	100	80	70
Colonial Farm Inn – www.colonialfarminn.com PO Box 1053, Rte. 11, New London, NH 03257, 603-526-6121	6	3	40		40	
Dexter's Inn – www.dextersnh.com 258 Stagecoach Road, Sunapee, NH 03782, 603-763-5571	19	3	60	60	60	60
The Dowd's Country Inn – www.dowdscountryinn.com On the Common, Box 58, Lyme, NH 03768, 800-482-4712, Fax 603-795-4220	22	3		120	200	100
Goddard Mansion B&B – www.goddardmansion.com 25 Hillstead Road, Claremont, NH 03743, 603-543-0603, Fax 603-543-0001	10	2-3	15-20			
The Hanover Inn – www.hanoverinn.com E. Wheelock & Main Sts., PO Box 151, Hanover, NH 03755, 603-643-4300	92	7	125	125	120	80
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Jesse's Restaurant – www.jesses.com Route 120, Hanover, NH 03755, 603-643-4111, Fax: 603-643-3340		1	70	85	70	
Lake Sunapee Country Club – www.lakesunapeecc.com 289 Country Club Lane, PO Box 2460, New London, NH 03257, 603-526-6040	12	2	60	60	150	40
Lui Lui – www.luilui.com Powerhouse Mall, 8 Glen Road., W. Lebanon, NH 03784, 603-298-7070		1	40			
New London Inn – www.newlondoninn.us 353 Main Street, New London, NH 03257, 603-526-2791, Fax: 603-526-2749	23	2	40/80	40/80	100	40/80

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PO Box 687, Moultonborough, NH 03254, 603-476-2352, Fax: 603-476-2512

The Cody Education Center – [www.cody.org](http://www.cody.org)  
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NUMBER OF ROOMS	NUMBER OF MEETING RMS.	GROUP SIZE	THEATER CAPACITY	BANQUET CAPACITY	CLASSROOM CAPACITY
11	5	85	85	75	85
5	3	20	20		
	2	100	60	70	60
203	16	450	250	600	250
83	1	40	40	60	30
15	2	35	200	200	200
	1	175			
	8	500	400	500	500
	2	10-200		10-200	40
	6	2,000	500	400	500
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Kona Mansion Inn – <a href="http://www.konamansioninn.com">www.konamansioninn.com</a> Moultonborough Neck Rd., Moultonborough, NH 03254, 603-253-4900, Fax: 603-253-7350	17	3	30	100	150	75
Lakeview Inn & Motor Lodge – <a href="http://www.lakeviewinn.net">www.lakeviewinn.net</a> 200 N. Main Street, Wolfeboro, NH 03894, 603-569-1335, Fax: 603-569-9426	17	1	250		250	
Manor On Golden Pond – <a href="http://www.manorongoldenpond.com">www.manorongoldenpond.com</a> Route 3, Holderness, NH 03245, 800-545-2141, Fax: 603-968-2116	27	3	50	50	50	50
The Margate On Winnepesaukee – <a href="http://www.themargate.com">www.themargate.com</a> 76 Lake Street, Laconia, NH 03246, 603-524-5210, Fax: 603-524-2879	141	7	400	400	300	250
Meadowbrook Musical Arts & Conference Center – <a href="http://www.meadowbrook.net">www.meadowbrook.net</a> 72 Meadowbrook Lane, Gilford, NH 03247, 603-293-4700, Fax: 603-293-0269		1		200	165	
The Meadowbrook Minary Center – <a href="http://www.dartmouth.edu/~minary">www.dartmouth.edu/~minary</a> Squam Lake, Holderness, NH 03245, 603-279-4484, Fax: 603-279-9024	11	2	35	35	35	30
Misty Harbor & Barefoot Beach Resort – <a href="http://www.mistyharbor.com">www.mistyharbor.com</a> Route 11B, Gilford, NH 03249, 603-293-4500	93	2	300	350	300	300
Mojalaki Golf Club – <a href="http://www.mojalaki.com">www.mojalaki.com</a> 321 Prospect Street, Franklin, NH 03235, 603-934-3033, Fax: 603-934-6442		1	140		160	140
Mount Washington Cruises – <a href="http://www.cruiseNH.com">www.cruiseNH.com</a> PO Box 5367, Weirs Beach, NH 03247, 888-843-6686, Fax: 603-366-2007		3	600	120	600	125
Shalimar Resort – <a href="http://www.shalimar-resort.com">www.shalimar-resort.com</a> Route 3, Winnisquam, NH 03289, 603-524-1984, Fax 603-524-1984	40	1	100		100	100
Squam Lakes Natural Science Center – <a href="http://www.nhnature.org">www.nhnature.org</a> 23 Science Center Rd., Rte. 113, Holderness, NH 03245, 603-968-7194, Fax: 603-968-2229		4	100		200	25
Steele Hill Resort – <a href="http://www.steelehillresorts.com">www.steelehillresorts.com</a> 516 Steele Hill Road, Sanbornton, NH 03269, 800-678-5858, Fax: 603-524-1397	150	4	225	225	225	100
Winnepesaukee Exposition Center – <a href="http://www.winniexpo.com">www.winniexpo.com</a> 126 Doris Ray Court, Laconia, NH 03246, 603-528-2385, Fax: 603-528-2486	34	7	1,000	800	500	500
The Wolfeboro Inn – <a href="http://www.wolfeboroinn.com">www.wolfeboroinn.com</a> 90 North Main Street, Wolfeboro, NH 03894, 800-451-2389	44	5		200	165	100

## MERRIMACK VALLEY REGION


Alpine Grove Function Facilities – <a href="http://www.alpinegrove.com">www.alpinegrove.com</a> Route 111-A, Hollis, NH 03049, 603-882-9051	4	4	750	1,200	750	
Ash Street Inn – <a href="http://www.ashstreetinn.com">www.ashstreetinn.com</a> 118 Ash Street, Manchester, NH 03104, 603-668-9908, Fax: 603-629-9532	5	1	8-10			
Atkinson Resort & Country Club – <a href="http://www.atkinsonresort.com">www.atkinsonresort.com</a> 85 Country Club Drive, Atkinson, NH 03811, 603-362-8700, Fax: 603-362-5727	16	6	1,000	600	600	400
Bedford Village Inn – <a href="http://www.bedfordvillageinn.com">www.bedfordvillageinn.com</a> 2 Olde Bedford Way, Bedford, NH 03110, 603-472-2001, Fax 603-472-2379	14	2	200	250	200	80
Belmont Hall & Restaurant – <a href="http://www.belmontrestaurant.com">www.belmontrestaurant.com</a> 718 Grove Street, Manchester, NH 03103, 603-625-8540, Fax: 603-647-9572		2	110	110	110	
Best Western Executive Court Inn & Conference Ctr. / The Yard Restaurant – <a href="http://www.executivecourttinn.com">www.executivecourttinn.com</a> 13500 South Willow Street, Manchester, NH 03109, 603-627-2525	135	16	600	500	600	350
Black Brimmer American Bar & Grill – <a href="http://www.blackbrimmer.com">www.blackbrimmer.com</a> 1087 Elm Street, Manchester, NH 03101, 603-669-5523, Fax: 603-626-8264		2	80			
Brookstone Grille & Event Center – <a href="http://www.brookstone-park.com">www.brookstone-park.com</a> 14 Route 111, Derry NH 03038, 603-328-9255	0	2	250	250	250	150
Canterbury Shaker Village – <a href="http://www.shakers.org">www.shakers.org</a> 288 Shaker Road, Canterbury, NH 03224, 603-783-9511, Fax 603-783-9152		4	20-100	100	70	20
Capitol Center for the Arts – <a href="http://www.ccanh.com">www.ccanh.com</a> 44 South Main Street, Concord, NH 03301, 603-225-1111 ext. 114, Fax: 603-224-3408		4	1,310	1,310	422	422
Capitol Grille – <a href="http://www.capitol-grille.com">www.capitol-grille.com</a> 1 Eagle Square, Concord, NH 03301, 603-228-6608, Fax: 603-223-2387		1	60		60	
Castleton Banquet and Conference Center – <a href="http://www.castletonbcc.com">www.castletonbcc.com</a> 92 Indian Rock Road, Rte. 111, Windham, NH 03087, 603-898-6300, Fax: 603-894-6503		8	500	800	540	250
Cat 'n Fiddle Restaurant – <a href="http://www.catnfiddle.com">www.catnfiddle.com</a> 118 Manchester Street, Concord, NH 03301, 603-228-8911, Fax: 603-226-2350		4	250		250	

MERRIMACK VALLEY REGION *continued*

	NUMBER OF ROOMS	NUMBER OF MEETING RMS.	GROUP SIZE	THEATER CAPACITY	BANQUET CAPACITY	CLASSROOM CAPACITY
The Centennial Inn – <a href="http://www.someplacesdifferent.com">www.someplacesdifferent.com</a> 96 Pleasant Street, Concord, NH 03301, 603-225-7102, Fax: 603-225-5031	32	5	38-40	85+	73-80	40
Chateau Hospitality Complex – <a href="http://www.chateaunh.com">www.chateaunh.com</a> 201 Hanover Street, Manchester, NH 03104, 603-627-2677, Fax: 603-623-3132		3		300	300	300
Chen Yang Li Restaurant & Pub – <a href="http://www.chenyangli.com">www.chenyangli.com</a> 520 South Street, Bow, NH 03304, 603-228-8508, Fax 603-228-8308		3	20-120		130	
Christa McAuliffe Planetarium – <a href="http://www.starhop.com">www.starhop.com</a> 2 Institute Drive, Concord, NH 03301, 603-271-7831, Fax: 603-271-7832		1	230	92	80	20
Colby Hill Inn – <a href="http://www.colbyhillinn.com">www.colbyhillinn.com</a> 3 The Oaks, Henniker, NH 03242, 603-428-3281, Fax: 603-428-9218	14	1		32	30-150	25
Comfort Inn – <a href="http://www.comfortinnconcord.com">www.comfortinnconcord.com</a> 71 Hall Street, Concord, NH 03301, 603-226-4100, Fax: 603-228-2106	100	2	100	60	35	35
Comfort Inn 298 Queen City Avenue, Manchester, NH 03102, 603-668-2600, Fax: 603-668-2600	100	2	140	140	100	90
Comfort Inn 10 St. Laurent Street, Nashua, NH 03060, 603-883-7700, Fax 603-595-2107	101	1	15			
Common Man Concord – <a href="http://www.thecman.com">www.thecman.com</a> 25 Water Street, Concord, NH 03301, 603-228-3463, Fax 603-224-5722		3	75	90	75	70
Courtyard by Marriott & Grappone Conference Center – <a href="http://www.courtyardconcord.com">www.courtyardconcord.com</a> 70 Constitution Ave., Concord, NH 03301, 603-225-0303, Fax: 603-225-0606	90	7	500	650	500	400
Courtyard by Marriott – <a href="http://www.courtyard.com">www.courtyard.com</a> 700 Huse Road, Manchester, NH 03103, 603-641-4900	90	1	20	45		20
Crowne Plaza Hotel – <a href="http://www.crowneplazanashua.com">www.crowneplazanashua.com</a> 2 Somerset Parkway, Nashua, NH 03063, 603-886-1200, Fax: 603-594-9033	230	15	600	600	400	300
Currier Museum of Art – <a href="http://www.currier.org">www.currier.org</a> 201 Myrtle Way, Manchester, NH 03104, 603-669-6144 ext. 152, Fax: 603-669-7194		1	150-200	100	45-100	
The Event Center at C. R. Sparks – <a href="http://www.crsparks.com">www.crsparks.com</a> 18 Kilton Road, Bedford, NH 03110, 603-666-5880		5	560	485	400	175



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MEETING ROOMS	DIMENSIONS (SQUARE FEET)	THEATRE STYLE	CLASSROOM STYLE	RECEPTION	BANQUET
Expo Center	193 x 145 (29,480)	2,600	1,400	2,600	1,600
Stark	(938)	75	45	75	70
Webster	(1,058)	100	48	100	80
Pierce	(774)	56	40	60	60
Hale	(644)	50	24	50	50
Spaulding	(420)	32	18	32	20
Coolidge	19 x 28 (532)	35	20	35	30
Dartmouth	27 x 33 (891)	60	40	60	60
Frost or Hawthorne	27 x 26 (702)	55	30	55	50
Frost and Hawthorne	54 x 26 (1,404)	90	50	100	80
Ballroom	96 x 85 (8,160)	850	500	900	630
Salon A/B, C, or D	85 x 48 (4,080)	425	250	450	280
Salon B, C, or D	28 x 48 (1,344)	125	60	125	80
The Armory	90 x 130 (11,700)	1,200	650	1,200	1,000



# MERRIMACK VALLEY REGION *continued*

	NUMBER OF ROOMS	NUMBER OF MEETING RMS.	GROUP SIZE	THEATER CAPACITY	BANQUET CAPACITY	CLASSROOM CAPACITY
Fairfield Inn by Marriott – <a href="http://www.marriott.com/fairfieldinn">www.marriott.com/fairfieldinn</a> 4 Gulf Street, Concord, NH 03301, 603-224-4011, Fax 603-228-3353	105	1				
Fairfield Inn – <a href="http://www.marriott.com">www.marriott.com</a> 4 Amherst Road, Merrimack, NH 03054, 603-424-7500, Fax: 603-424-7500	115	1		30		20
Four Points Sheraton – <a href="http://www.fourpoints.com/manchester">www.fourpoints.com/manchester</a> 55 John Devine Drive, Manchester, NH 03103, 603-668-6110, Fax: 603-668-0408	120	3	10-70	70	40	35
Fratello's Banquet Facility – <a href="http://www.fratellos.com">www.fratellos.com</a> 155 Dow Street, Manchester, NH 03101, 603-641-6776, Fax: 603-629-9465		3	250	300	220	180
The Granite Rose – <a href="http://www.graniterose.com">www.graniterose.com</a> 22 Garland Drive, Hampstead, NH 03841, 603-329-8000		2	400	500	400	200
Ground Round Restaurant – <a href="http://www.groundround.com">www.groundround.com</a> 407 Amherst St., Nashua, NH 03063, 603-882-4780, Fax: 603-880-5064		3	75		75	75
Hampton Inn – <a href="http://www.hamptoninn.com">www.hamptoninn.com</a> 515 South Street, Bow, NH 03304, 603-224-5322, Fax: 603-224-4282	145	4	40	45	40	40
Hampton Inn & Suites Manchester – <a href="http://www.manchesterbedfordsuites.hamptoninn.com">www.manchesterbedfordsuites.hamptoninn.com</a> 8 Hawthorne Dr., Bedford, NH 03110, 603-623-2040, Fax: 603-623-2041	91	1	30	30	24	24
The Highlander Inn – <a href="http://www.highlanderinn.com">www.highlanderinn.com</a> 2 Highlander Way, Manchester, NH 03103, 603-622-9026, Fax 603-625-6466	88	7	5-240	240	200	125
Holiday Inn – <a href="http://www.concordhi.com">www.concordhi.com</a> 172 North Main Street, Concord, NH 03301, 603-224-9534, Fax: 603-224-8266	122	5	250	400	250	160
Holiday Inn Express Hotel & Suites – <a href="http://www.hiexpress.com/esmanchester">www.hiexpress.com/esmanchester</a> 1298 South Porter Street, Manchester, NH 03103, 603-669-6800, Fax: 603-647-3197	108	1	12		12	
Holiday Inn-Nashua – <a href="http://www.holiday-inn.com">www.holiday-inn.com</a> 9 Northeastern Blvd., Nashua, NH 03062, 603-888-1551, Fax: 603-888-7193	208	5	500	500	225	175
Holiday Inn – <a href="http://www.holiday-inn.com">www.holiday-inn.com</a> 1 Keewaydin Drive, Salem, NH 03079, 603-893-5511, Fax 603-894-6728	85	1	50	40	50	20
Jillian's Entertainment Corp. – <a href="http://www.jilliansbillards.com">www.jilliansbillards.com</a> 50 Phillippe Cote Street, Manchester, NH 03101, 603-626-7636, Fax: 603-626-7637		1	425	75	425	



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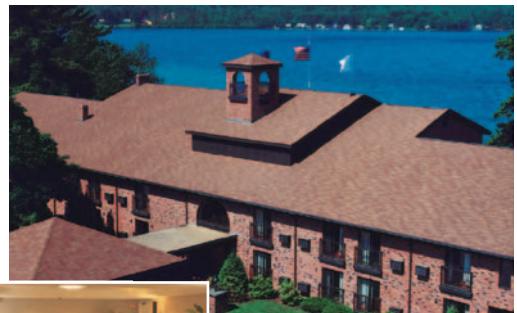
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# MERRIMACK VALLEY REGION *continued*

	NUMBER OF ROOMS	NUMBER OF MEETING RMS.	GROUP SIZE	THEATER CAPACITY	BANQUET CAPACITY	CLASSROOM CAPACITY
Kimball-Jenkins Estate – <a href="http://www.kimballjenkins.com">www.kimballjenkins.com</a> 266 North Main Street, Concord, NH 03301, 603-225-3932		3	14-85	90	65	85
Lake Shore Farm Inn – <a href="http://www.lakeshorefarm.com">www.lakeshorefarm.com</a> 275 Jenness Pond Road, Northwood, NH 03261, 603-942-5521, Fax: 603-942-7405	32	2	200	200	200	80
MacNeil's Banquet Facility Inc. 837 Second Street, Manchester, NH 03102, 603-668-1655		2	100	100	100	100
Manchester Country Club – <a href="http://www.manchestercountryclub.com">www.manchestercountryclub.com</a> 180 South River Road, Bedford, NH 03110, 603-624-4096		5	240	220	240	75
Merrimack Hotel & Conference Center – <a href="http://www.merrimackhotelnh.com">www.merrimackhotelnh.com</a> 4 Executive Park Drive, Merrimack, NH 03054, 603-424-8000, Fax: 603-423-8081	203	12	350-400	450	300-400	250-300
The Millyard Museum – <a href="http://www.manchesterhistoric.com">www.manchesterhistoric.com</a> 255 Commercial St., Bldg. #3, Manchester, NH 03101, 603-622-7531, Fax: 603-641-8191		2	300		72	100
Nashua Marriott Hotel – <a href="http://www.marriott.com">www.marriott.com</a> 2200 Southwood Drive, Nashua, NH 03063, 603-880-9100, Fax: 603-886-9489	241	12	200	540	400	320
New Boston Tavern 35 Mount Vernon Road, New Boston, NH 03070, 603-487-2733, Fax: 603-487-2011		1	25		60+	
New England College – <a href="http://www.nec.edu/administration/facilities.html">www.nec.edu/administration/facilities.html</a> c/o Heidi Hamel, 24 Bridge Street, Henniker, NH 03242, 603-428-2254	15	2-150	150	125	2-100	
NH Historical Society – <a href="http://www.nhhistory.org">www.nhhistory.org</a> 30 Park Street, Concord, NH 03301, 603-228-6688, Fax: 603-224-0463		2		100	85	60
Newick's Seafood Restaurant – <a href="http://www.newicks.com">www.newicks.com</a> 696 Daniel Webster Hwy., Merrimack, NH 03054, 603-429-0262		1	500			
Pats Peak Banquet Center – <a href="http://www.patspeak.com">www.patspeak.com</a> 24 Flanders Road, Henniker, NH 03242, 603-428-3245, Fax: 603-428-7821	3	3	200	200	200	200
Promises to Keep Banquet Facility – <a href="http://www.promisesnh.com">www.promisesnh.com</a> 199 Rockingham Rd., Rte. 28, Derry, NH 03038, 603-432-1559		3	200	300	200	150



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# MERRIMACK VALLEY REGION *continued*

Puritan Conference Center – [www.puritanbackroom.com](http://www.puritanbackroom.com)  
207 Hooksett Road, Manchester, NH 03104, 603-666-9893, Fax: 603-669-3199

Puritan Conference Ctr. & Function Rooms – [www.puritanbackroom.com](http://www.puritanbackroom.com)  
245 Hooksett Road, Manchester, NH 03104, 603-666-9893, Fax: 603-669-3199

Radisson Hotel Manchester, Center of NH – [www.radisson.com/manchesternh](http://www.radisson.com/manchesternh)  
700 Elm Street, Manchester, NH 03101, 603-625-1000

Ramada – [www.ramadanh.com](http://www.ramadanh.com)  
21 Front Street, Manchester, NH 03102, 603-669-2660, Fax 603-669-1135

Red Roof Inn – [www.redroof.com](http://www.redroof.com)  
15 Red Roof Lane, Salem, NH 03079, 603-898-6422, Fax: 603-898-6497

Residence Inn By Marriott – [www.residenceinnmerrimack.com](http://www.residenceinnmerrimack.com)  
246 Daniel Webster Highway, Merrimack, NH 03054, 603-424-8100

Rockingham Park – [www.rockinghampark.com](http://www.rockinghampark.com)  
Rockingham Park Blvd., Salem, NH 03079, 603-898-2311

Searles Castle – [www.searlescastlewindham.com](http://www.searlescastlewindham.com)  
21 Searles Road, Windham, NH 03087-1297, 603-898-6597, Fax: 603-893-4608

SERESC Professional Development Ctr. – [www.seresc.net](http://www.seresc.net)  
29 Commerce Dr., Bedford, NH 03110, 603-206-6825, Fax: 603-434-3891

Sheraton Nashua Hotel – [www.sheraton.com/nashua](http://www.sheraton.com/nashua)  
11 Tara Boulevard, Nashua, NH 03062, 603-888-9970, Fax: 603-888-4112

Sky Meadow Country Club – [www.skymeadow.com](http://www.skymeadow.com)  
6 Mountain Laurels Drive, Nashua, NH 03062, 603-888-9000

Society for the Protection of NH Forests Conservation Center – [www.forestssociety.org](http://www.forestssociety.org)  
54 Portsmouth Street, Concord, NH 03301, 603-224-9945, Fax: 603-228-0423

Southern New Hampshire University Conference Services – [www.snhu.edu](http://www.snhu.edu)  
2500 North River Road, Manchester, NH 03106, 603-645-9612, Fax: 603-645-9712

SpringHill Suites by Marriott – [www.marriott.com](http://www.marriott.com)  
975 N. Perimeter Road, Manchester, NH 03103, 603-668-9400

	NUMBER OF ROOMS	NUMBER OF MEETING RMS.	GROUP SIZE	THEATER CAPACITY	BANQUET CAPACITY	CLASSROOM CAPACITY
		5		200	180	150
		4		180	180	132
	250	18	2,600	2,600	1,600	1,400
	120	3	125	150	125	120
	108	1				
	129	2	30	50	30	24
		3	25+		600	250
		2	50	70	50	50
		8	250	208	250	144
	336	20	1,000	1,000	650	550
		4	400	300	300	75
		1	45	45	45	45
		50	200	218	200	32
	100	1	4			

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## MERRIMACK VALLEY REGION *continued*

Stonebridge Country Club – [www.golfstonebridgecc.com](http://www.golfstonebridgecc.com)  
161 Gorham Pond Rd., Goffstown, NH 03045, 603-497-8633, Fax 603-497-4612

T. R. Brennan's Restaurant – [www.trbrennans.com](http://www.trbrennans.com)  
1037 Hanover Street, Manchester, NH 03104, 603-623-9255, Fax 603-622-0018

University of NH at Manchester – [www.unhm.unh.edu](http://www.unhm.unh.edu)  
400 Commercial Street, Manchester, NH 03101, 603-641-4321, Fax: 603-641-4192

Verizon Wireless Arena/SMG – [www.verizonwirelessarena.com](http://www.verizonwirelessarena.com)  
555 Elm Street, Manchester, NH 03101, 603-644-5000, Fax: 603-644-1575

Walnut Hill – [www.creativeclassrooms.org](http://www.creativeclassrooms.org)  
81 Chester Road, Raymond, NH 03077, 603-895-2437, Fax: 603-895-0817

Wayfarer Inn – [www.wayfarerinn.com](http://www.wayfarerinn.com)  
121 South River Road, Bedford, NH 03110, 603-622-3766, Fax: 603-625-1126

## MONADNOCK REGION

Best Western Sovereign Hotel – [www.keenehotel.com](http://www.keenehotel.com)  
401 Winchester Street, Keene, NH 03431, 603-357-3038, Fax: 603-357-4776

The Boiler House & Café at Noone Falls – [www.labonnetable.com](http://www.labonnetable.com)  
50 Jaffrey Road, Peterborough, NH 03458, 603-924-4929, Fax: 603-525-5274

Chesterfield Inn – [www.chesterfieldinn.com](http://www.chesterfieldinn.com)  
Route 9, Chesterfield, NH 03443, 800-365-5515, Fax: 603-256-6131

Crotched Mountain Resort & Spa – [www.crotchedmountain.net](http://www.crotchedmountain.net)  
740 2nd NH Tnpk. North, Franconia, NH 03043, 603-588-4506

EF Lane Hotel – [www.someplacesdifferent.com/eflane.htm](http://www.someplacesdifferent.com/eflane.htm)  
30 Main Street, Keene, NH 03431, 603-357-7070, Fax: 603-357-7075

Franklin Pierce College – [www.fpc.edu](http://www.fpc.edu)  
College Road, Rindge, NH 03461, 603-899-4243, Fax: 603-899-6448

Greenfield B&B Inn – [www.greenfieldinn.com](http://www.greenfieldinn.com)  
749 Forest Road, Greenfield, NH 03047, 603-547-6327, Fax: 603-547-2418

NUMBER OF ROOMS	NUMBER OF MEETING RMS.	GROUP SIZE	THEATER CAPACITY	BANQUET CAPACITY	CLASSROOM CAPACITY
	2	100	50	200	50
	2	2-160	160	140	140
	24		150		45
	5	Call	10,000	Call	
8	4	60	75	60	50
194	12	125	950	570	450
131	5		400	300	120
	1	100		126+44	
13	1	20	20	60	20
28	3	120	120	150	150
40	4	40	100	80	35
800	30	600	150	1,000	150
11	2	20-30		20	30

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- Special hotel rates for groups

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Hilton Garden Inn Manchester Downtown offers easy access from I-293 and downtown Manchester. The hotel is within walking distance of the Verizon Center sports facility and six miles from Manchester Airport.

**For more information, call 603-669-2222 or visit [www.hiltongardeninn.com](http://www.hiltongardeninn.com)**





**MONADNOCK REGION** *continued*

	NUMBER OF ROOMS	NUMBER OF MEETING RMS.	GROUP SIZE	THEATER CAPACITY	BANQUET CAPACITY	CLASSROOM CAPACITY
Hampshire Hills – <a href="http://www.hampshirehills.com">www.hampshirehills.com</a> 50 Emerson Road, Milford, NH 03055, 603-673-7123		5		1,500	1,200	1,200
Hidden Hills Banquet Facility Route 202, Rindge, NH 03461, 603-899-5001		2	600	600+	600	600+
The Inn at Crotched Mountain 534 Mountain Road, Franconstown, NH 03043, 603-588-6840	13	2	20	20	20	20
The Inn at East Hill Farm – <a href="http://www.east-hill-farm.com">www.east-hill-farm.com</a> 460 Monadnock Street, Troy, NH 03465, 800-242-6495	65	3	100	100	150	75
The Meeting House Inn – <a href="http://www.meetinghouseinn.com">www.meetinghouseinn.com</a> 35 Flanders Road, Henniker, NH 03242, 603-428-3228, Fax 603-428-6334	6	2	75	50	150	50
Monadnock Country Club – <a href="http://www.monadnockcc.com">www.monadnockcc.com</a> 49 High Street, Peterborough, NH 03458, 603-924-7769, Fax 603-924-7769		2	175	175	175	40
Papagallo's Restaurant – <a href="http://www.papagallos.com">www.papagallos.com</a> 9 Monadnock Highway - Rt. 12 South, Keene, NH 03431, 603-352-9400, Fax: 603-352-1447		1	100		100	
Silver Ranch 183 Turnpike Road, Jaffrey, NH 03452, 603-532-7363		1	100	100	50	50
Woodbound Inn – <a href="http://www.woodbound.com">www.woodbound.com</a> 247 Woodbound Road, Rindge, NH 03461, 800-688-7770, Fax: 603-532-8341	50	5	140	250	200	175
<b>SEACOAST REGION</b>						
Abercrombie & Finch Restaurant – <a href="http://www.abercrombieandfinch.com">www.abercrombieandfinch.com</a> 219 Lafayette Road, North Hampton, NH 03862, 603-964-9774		1	33		33	
Anchorage Inns & Suites – <a href="http://www.anchorageinns.com">www.anchorageinns.com</a> 417 Woodbury Avenue, Portsmouth, NH 03801, 603-431-8111, Fax 603-431-4443	93	2	60	50	40	45
Ashworth by the Sea – <a href="http://www.ashworthhotel.com">www.ashworthhotel.com</a> 295 Ocean Boulevard, Hampton Beach, NH 03842, 800-345-6736	105	5	350	300	350	225
Best Western Wynwood Hotel & Suites – <a href="http://www.wynwoodportsmouth.com">www.wynwoodportsmouth.com</a> 580 US Hwy. 1 Bypass, Portsmouth, NH 03801, 603-436-7600, Fax 603-436-7600	169	3		300	175	150

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# SEACOAST REGION *continued*

	NUMBER OF ROOMS	NUMBER OF MEETING RMS.	GROUP SIZE	THEATER CAPACITY	BANQUET CAPACITY	CLASSROOM CAPACITY
Comfort Inn Portsmouth – <a href="http://www.comfortinnportsmouth.com">www.comfortinnportsmouth.com</a> 1190 Lafayette Rd., Rte. 1, Portsmouth, NH 03801, 603-433-3338, Fax: 603-431-1639	121	1	50	50		25
Conferences & Catering-UNH – <a href="http://www.conferences.unh.edu">www.conferences.unh.edu</a> 75 Main Street, Durham, NH 03824, 603-862-1900, Fax: 603-862-0245	1,000	50+	7,500	688	260	300+
Dover Days Inn – <a href="http://www.dover-durham-daysinn.com">www.dover-durham-daysinn.com</a> 481 Central Avenue, Dover, NH 03820, 603-742-0400	69	2	25	25	25	25
Faro Gardens at Joseph's – <a href="http://www.farogardens.com">www.farogardens.com</a> 12 Lafayette Rd., Hampton Falls, NH 03844, 603-926-2107, Fax: 603-926-5404		4	30-800	800	450	450
Frank Jones Center 400 US Rte. 1 Bypass, Portsmouth, NH 03801, 603-433-2345 x 135		4	500	600	400	370
The Governor's Inn – <a href="http://www.governorsinn.com">www.governorsinn.com</a> 78 Wakefield Street, Rochester, NH 03867, 603-332-0107, Fax 603-335-1984	20	6		300	175	140
Hampshire Inn – <a href="http://www.hampshireinn.com">www.hampshireinn.com</a> 20 Spur Rd., Off Rte. 107, Seabrook, NH 03874, 603-474-5700	35	3		125	125	125
Hickory Pond Inn & Golf Course – <a href="http://www.hickorypondinn.com">www.hickorypondinn.com</a> 1 Stagecoach Rd., Durham, NH 03824, 603-659-2227, Fax 603-659-7910	18	2	8-30		50	8-30
Holiday Inn – <a href="http://www.holiday-inn.com">www.holiday-inn.com</a> 300 Woodbury Ave., Portsmouth, NH 03801, 603-431-8000, Fax: 603-431-2065	130	9	52	200	120	117
The Inn and Conference Center of Exeter – <a href="http://www.someplacesdifferent.com">www.someplacesdifferent.com</a> 90 Front Street, Exeter, NH 03833, 603-772-5901, Fax 603-778-8757	46	6	200	90	125	60
The Inn of Hampton and Conference Center – <a href="http://www.theinnofhampton.com">www.theinnofhampton.com</a> 815 Lafayette Rd., Rte. 1, Hampton, NH 03842, 800-423-4561, Fax 603-929-2160	71	3	500	450	275	225
Isles of Shoals Steamship Co. – <a href="http://www.islesofshoals.com">www.islesofshoals.com</a> 315 Market Street, Portsmouth, NH 03801, 800-441-4620, Fax: 603-433-1280		2	250	100	200	100
International Office Suites – <a href="http://www.iosnh.com">www.iosnh.com</a> One New Hampshire Ave., Ste. 125, Pease Int'l Tradeport, Portsmouth, NH 03801, 603-766-1900	64	7	2/75	2/75	2/45	2/40



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SEACOAST REGION *continued*

Kingston 1686 House Restaurant – <a href="http://www.seacoasteats.com/kingstonhouse">www.seacoasteats.com/kingstonhouse</a> 127 Main St., Kingston, NH 03848, 603-642-3637		6	12-100		12-100	
Lamie's Inn & The Old Salt Restaurant – <a href="http://www.lamiesinn.com">www.lamiesinn.com</a> 490 Lafayette Road, Hampton, NH 03842, 603-926-0330, Fax: 603-929-0017	32	4	25-100	100	100	100
The Library Restaurant – <a href="http://www.libraryrestaurant.com">www.libraryrestaurant.com</a> 401 State Street, Portsmouth, NH 03801, 603-431-5202, Fax 603-431-4678		2	8-150	150	150	150
Martel Roberge Function Center – <a href="http://www.mrfunctioncenter.com">www.mrfunctioncenter.com</a> Foundry St., Rollinsford, NH, 1-888-838-MRFC		3		600	375	600
The Meadowbrook Inn – <a href="http://www.meadowbrookinn.com">www.meadowbrookinn.com</a> 549 US 1 Bypass, Portsmouth, NH 03801, 603-436-2700, Fax: 603-433-2700	123	4	280	100	280	75
The Metro Restaurant – <a href="http://www.themetrorestaurant.com">www.themetrorestaurant.com</a> 20 High Street, Portsmouth, NH 03801, 603-436-0521		2	50		75	
New England Center – <a href="http://www.newenglandcenter.com">www.newenglandcenter.com</a> 15 Strafford Avenue, UNH, Durham, NH 03824, 603-862-2801	115	8	225	225	250	110
Newick's Seafood Restaurant – <a href="http://www.newicks.com">www.newicks.com</a> 431 Dover Point Road, Dover, NH 03820, 603-742-3205, Fax: 749-6942		1	200		125	
Paul's Carriage House Restaurant Inc. – <a href="http://www.carriagehouseserye.com">www.carriagehouseserye.com</a> 2263 Ocean Blvd., Rye, NH 03870, 603-964-8251		1	40		40	40
Pond View Restaurant – <a href="http://www.pondviewrestaurant.com">www.pondviewrestaurant.com</a> 92 Route 125, Kingston, NH 03848, 603-642-5556, Fax: 603-642-4740			5	120		120
Portsmouth Courtyard by Marriott 1000 Market Street, Portsmouth, NH 03801, 603-436-2121	133	3	125	200	125	125
Redhook Ale Brewery – <a href="http://www.redhook.com">www.redhook.com</a> 35 Corporate Dr., Portsmouth, NH 03801, 603-430-8600		3	200	200	175	75
Sawyer's Banquet Facility 180 Plaistow Road, Plaistow, NH 03865, 603-382-4840		1	300	300	300	



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SEACOAST REGION *continued*

	NUMBER OF ROOMS	NUMBER OF MEETING RMS.	GROUP SIZE	THEATER CAPACITY	BANQUET CAPACITY	CLASSROOM CAPACITY
Seabrook Greyhound Park – <a href="http://www.seabrookgreyhoundpark.com">www.seabrookgreyhoundpark.com</a> Rte. 107, Seabrook, NH 03874, 603-474-3065, Fax: 603-474-9819		1	500		500	
Seacoast Science Ctr. at Odiorne Pt. State Park – <a href="http://www.seacentr.org">www.seacentr.org</a> 570 Ocean Blvd., Rye, NH 03870, 603-436-8043, Fax: 603-433-2235		1	100			
Sheraton Harborside Portsmouth Hotel & Conf. Ctr. – <a href="http://www.sheratonportsmouth.com">www.sheratonportsmouth.com</a> 250 Market Street, Portsmouth, NH 03801, 603-431-2300	200	14	300	300	275	175
Sise Inn – <a href="http://www.siseinn.com">www.siseinn.com</a> 40 Court Street, Portsmouth, NH 03801, 603-433-1200, Fax: 603-431-0200	34	3	35	45	32	25
The Three Chimneys Inn – <a href="http://www.threechimneysinn.com">www.threechimneysinn.com</a> 17 Newmarket Road, Durham, NH 03824, 603-868-7800 ext. 304, Fax: 603-868-5011	23	3	100	125	100	70
The Victoria Inn – <a href="http://www.thevictoriainn.com">www.thevictoriainn.com</a> 430 High Street, Hampton, NH 03842, 603-929-1437, Fax 603-929-0747	6	2	30		40	30
Wentworth by the Sea-A Marriott Hotel & Spa – <a href="http://www.wentworth.com">www.wentworth.com</a> 588 Wentworth Road, New Castle, NH 03854, 603-422-7322, Fax 603-422-7329	161	9	250	400	270	250
Whittemore Center Arena – <a href="http://www.whittemorecenter.com">www.whittemorecenter.com</a> 128 Main Street, Durham, NH 03824, 603-862-1379, Fax: 603-862-1977		2		120/3500	1000/800	100/800

WHITE MOUNTAIN REGION

Alpine Village Resort – <a href="http://www.alpinevillageresort.com">www.alpinevillageresort.com</a> Route 3, PO Box 119, Main St., North Woodstock, NH 03262, 800-746-5650	50	2	50	50	50	25
Attitash Grand Summit Resort Hotel – <a href="http://www.attitash.com">www.attitash.com</a> Rte. 302, PO Box 429, Bartlett, NH 03812, 888-554-1900, Fax: 603-374-2026	143	9	500+	625	500	360
Attitash Mountain Village Resort – <a href="http://www.attitashmtvillage.com">www.attitashmtvillage.com</a> Route 302, Bartlett, NH 03812, 603-374-6500, Fax: 603-374-6509	350	2	150	100	75	60
The Beacon Resort – <a href="http://www.beaconresort.com">www.beaconresort.com</a> 557 US Route 3, Lincoln, NH 03251, 800-343-8777, Fax: 603-238-2412	134	4	500		1,000	400

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**WHITE MOUNTAIN REGION** *continued*

	NUMBER OF ROOMS	NUMBER OF MEETING RMS.	GROUP SIZE	THEATER CAPACITY	BANQUET CAPACITY	CLASSROOM CAPACITY
Best Western-Silver Fox Inn – <a href="http://www.silverfoxinn.com">www.silverfoxinn.com</a> PO Box 379, Waterville Valley, NH 03215, 603-236-3699, Fax: 603-236-4128	32	1	50	50	50	30
Black Bear Lodge – <a href="http://www.black-bear-lodge.com">www.black-bear-lodge.com</a> PO Box 357, Waterville Valley, NH 03215, 603-236-4501	107	1	50	50	50	24
The Buttonwood Inn – <a href="http://www.buttonwoodinn.com">www.buttonwoodinn.com</a> Mt. Surprise Rd., N. Conway, NH 03860, 603-356-2625, Fax 603-356-3140	10	2	20	30	20	20
Cabot Motor Inn – <a href="http://www.cabotmotorinn.com">www.cabotmotorinn.com</a> 200 Portland St., Lancaster, NH 03584, 603-788-3346, Fax 603-788-3957	79	3		40-300	32-300	16-150
Christmas Farm Inn – <a href="http://www.christmasfarminn.com">www.christmasfarminn.com</a> PO Box CC, Rte. 16B, Jackson, NH 03846, 603-383-4313, Fax: 603-383-6495	41	2	80	100	80	60
Comfort Inn – <a href="http://www.lakesregioncomfortinn.com">www.lakesregioncomfortinn.com</a> 53 West Street, Ashland, NH 03217, 603-968-7668	40	1	50		50	50
The Common Man Inn – <a href="http://www.thecmaninn.com">www.thecmaninn.com</a> 231 Main Street, Plymouth, NH 03264, 603-536-2200, Fax 603-536-7773	37	4	180	200	180	120
Continental Travellers Inn – <a href="http://www.continental93.com">www.continental93.com</a> 516 Meadow Street, Exit 42, I-93, Littleton, NH 03561, 603-444-5366	56	4	175	250	175	125
Eagle Mountain House – <a href="http://www.eaglemt.com">www.eaglemt.com</a> Carter Notch Road, PO Box E, Jackson, NH 03846, 800-966-5779, Fax: 603-383-0854	92	5		250	180	100
Eastern Slope Inn Resort – <a href="http://www.easternslopeinn.com">www.easternslopeinn.com</a> 2760 Main Street, North Conway, NH 03860, 603-356-6321	175	1	60	60	40	30
Eastgate Motor Inn – <a href="http://www.eastgatemotorinn.com">www.eastgatemotorinn.com</a> 335 Cottage Street, Littleton, NH 03561, 603-444-3971	55	1	50	50	50	50
Foxglove, A Romantic Country Inn – <a href="http://www.foxgloveinnnh.com">www.foxgloveinnnh.com</a> 1170 Rte. 117 @ Lovers Lane, Sugar Hill, NH 03585, 603-823-8840	7	3	20	20	20-30	20
Franconia Village Hotel – <a href="http://www.franconiavillagehotel.com">www.franconiavillagehotel.com</a> Wallace Hill Road, Franconia, NH 03580, 888-669-6777	60	4	300	300	250	250

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#0036

# WHITE MOUNTAIN REGION *continued*

	NUMBER OF ROOMS	NUMBER OF MEETING RMS.	GROUP SIZE	THEATER CAPACITY	BANQUET CAPACITY	CLASSROOM CAPACITY
Golden Eagle Lodge – <a href="http://www.goldeneaglelodge.com">www.goldeneaglelodge.com</a> 6 Snow's Brook Rd., Waterville Valley, NH 03215, 888-703-2453, Fax: 603-236-4947	107	2	10-75	75	50	40
The Green Granite Inn & Conference Center – <a href="http://www.greengranite.com">www.greengranite.com</a> Jcts. Rts. 16 & 302, No. Conway, NH 03860, 603-356-6901, Fax 603-356-6980	91	2	100	100	70	40
Indian Head Resort – <a href="http://www.indianheadresort.com">www.indianheadresort.com</a> 664 US Route 3, No. Lincoln, NH 03251, 800-343-8000	100	2	200		250	200
Inn at Thorn Hill – <a href="http://www.innatthornhill.com">www.innatthornhill.com</a> Thorn Hill Rd., PO Box A, Jackson Village, NH 03846, 800-289-8990	19		50			
Innseason Resorts South Mountain – <a href="http://www.innseasonresorts.com/southmountain">www.innseasonresorts.com/southmountain</a> 23 Innseason Dr., Lincoln, NH 03251, 800-654-6183, Fax 603-745-6896	295	3		120	60	60
Jack O'Lantern Resort – <a href="http://www.jackolanternresort.com">www.jackolanternresort.com</a> US Rte. 3, Box A, Woodstock, NH 03293, 800-227-4454	93	2	120		120	50
Merrill Farm Resort – <a href="http://www.merrillfarm.com">www.merrillfarm.com</a> 428 White Mtn. Highway, Conway Village, NH 03818, 603-447-3867	60	1	75			
Mt. Washington Resort @ Bretton Woods – <a href="http://www.mtwashington.com">www.mtwashington.com</a> Route 302, Bretton Woods, NH 03575, 800-314-1752	360	19	1,000	425	400-700	275
Mt. Washington Valley Inn – <a href="http://www.motorlodge.com">www.motorlodge.com</a> 1567 White Mountain Hwy., No. Conway, NH 03860, 800-634-2383	70	1	60	90	60	40
Mountain Club on Loon Resort, Spa & Conference Ctr. – <a href="http://www.mtnclub.com">www.mtnclub.com</a> 90 Loon Mountain Road, Lincoln, NH 03251, 800-229-7829, Fax: 603-745-2317	234	6	250	300	250	200
Mountain View Grand Resort & Spa – <a href="http://www.mountainviewgrand.com">www.mountainviewgrand.com</a> Mountain View Road, Whitefield, NH 03598, 603-837-2100, Fax 603-837-8720	145	14	350	350	350	250
North Conway Grand Hotel – <a href="http://www.northconwaygrand.com">www.northconwaygrand.com</a> Route 16 @ OVP Settlers Green, North Conway, NH 03860, 800-648-4397x568	200	13	400	450	400	250
Purity Spring Resort – <a href="http://www.purityspring.com">www.purityspring.com</a> 1251 Eaton Rd., East Madison, NH 03849, 603-367-8896, Fax: 603-367-8664	50	6	300	300	240	240
Red Jacket Mountain View Resort & Conf. Ctr. – <a href="http://www.redjacketmountainview.com">www.redjacketmountainview.com</a> Route 16, North Conway, NH 03860, 800-752-2538, Fax: 603-356-6050	163	5	300	300	280	175



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WHITE MOUNTAIN REGION *continued*

	NUMBER OF ROOMS	NUMBER OF MEETING RMS.	GROUP SIZE	THEATER CAPACITY	BANQUET CAPACITY	CLASSROOM CAPACITY
Royalty Inn – <a href="http://www.royaltyinn.com">www.royaltyinn.com</a> 130 Main Street, Gorham, NH 03581, 603-466-3312	90	3	200	200	200	200
Snowy Owl Inn – <a href="http://www.snowyowlinn.com">www.snowyowlinn.com</a> PO Box 407, Waterville Valley, NH 03215, 603-236-8383, Fax 236-4890	85	4	200	200	200	200
Spalding Inn – <a href="http://www.spaldinginn.com">www.spaldinginn.com</a> 199 Mountain View Rd., Whitefield, NH 03598, 603-837-2572, Fax 603-837-3062	50	2	100	70	200	50
Storybook Resort Inn – <a href="http://www.storybookresort.com">www.storybookresort.com</a> Glen Junction, Rtes. 16 & US 302, Glen, NH 03838, 603-383-6800, Fax 603-383-4678	78	2	75	75	90	75
Sunset Hill House-A Grand Inn – <a href="http://www.sunsethillhouse.com">www.sunsethillhouse.com</a> 231 Sunset Hill Road, Sugar Hill, NH 03586, 800-786-4455, Fax 603-823-5738	28	3	100	170	100	100
Super 8 – <a href="http://www.super8whitemountains.com">www.super8whitemountains.com</a> Rte. 3, Plymouth, NH 03264, 800-370-8666, Fax 603-536-8114	100	2	200	300	150	
Town & Country Motor Inn – <a href="http://www.townandcountryinn.com">www.townandcountryinn.com</a> US Route 2, Box 220, Gorham, NH 03581, 603-466-3315, Fax: 603-466-3316	160	5	400	400	500	200
Valley Inn and Red Fox Tavern – <a href="http://www.valleyinn.com">www.valleyinn.com</a> PO Box 1, Tecumseh Road, Waterville Valley, NH 03215, 800-343-0969	50	2	100	75	75	50
Waterville Valley Conference & Event Center – <a href="http://www.waterville.com">www.waterville.com</a> 12 Snow's Brook Road, Waterville Valley, NH 03215, 603-236-8311, Fax 603-236-4156	500+	20	1,000	1,000	800	750
The Wentworth Hotel – <a href="http://www.thewentworth.com">www.thewentworth.com</a> 1 Carier Notch Road, Jackson, NH 03846, 603-383-9700, Fax 603-383-4265	51	3	150	130	175	90
White Mountain Hotel & Resort, The – <a href="http://www.whitemountainhotel.com">www.whitemountainhotel.com</a> Westside Road, North Conway, NH 03860, 800-533-6301	80	3	125	125	110	75
William Tell Restaurant – <a href="http://www.nhwilliamtell.com">www.nhwilliamtell.com</a> Route 49, Thornton, NH 03223, 603-726-3618		3	75	100	75	75
Woodstock Inn, Station & Brewery – <a href="http://www.woodstockinnnh.com">www.woodstockinnnh.com</a> Route 3, Main St., No. Woodstock, NH 03262, 603-745-3951	24	3	75		75	

SOURCE: NHBR Survey



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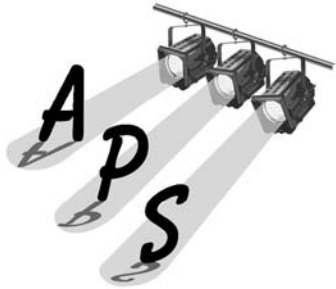
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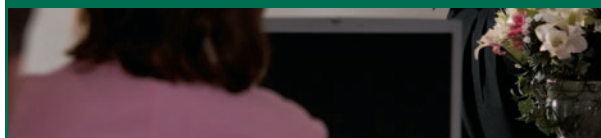
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